

RATE TYPES

Retainers:	Medium-to-long term retainer contracts can be discussed & rates agreed for the contractual term.
Mate's Rate:	One level down on standard rate - Medium standing client of 3+ Years.
Family Rate:	Two levels down on standard rate - Long standing client of 5+ Years.
Retainer/ Family:	Fixed rate for medium-to-long term contracts, as agreed for a period of time.
Rate Calculations:	Standard rates are calculated as per job; Or on an accumulated hourly rate for a particular month. All other rates are only applicable as per retainer contracts for an agreed period of time.

BASIC SERVICES								INTERMEDIATE SERVICES								ADVANCED SERVICES							
Tier #1:	Social Media Marketing (SMM) & Management; Domain Name Registration; Server Hosting Registration; Basic/ General Web Software Updates (Extensions/ Plugins etc.); Remote PC Tech Support; Recovery Setup; Backup & Restore; Server Email Setup/ Configuration/ Support; Document/ Letterhead Design; Email Signatures; Google Forms;							Tier #1:	Website Design & Development: Content Management Systems (CMS); CMS Plugins/ Extensions (Relevant Technologies); Cloud Based eCommerce; Static Website Design & Development; *Web Data Recovery Solutions (Backup & Restore); Accounting/ Financial/ Payment Gateway Integration & Configuration (Relevant Technologies); Courier Matrix Integration & Configuration (Relevant Technologies); General Business Process & I.T Systems Integration for CMS Solutions; Other Web Relevant Technologies;							Tier #1:	Online (eCommerce) Store Design & Development; Self Hosted eCommerce Servers; Accounting/ Financial/ Payment Gateway Integration & Configuration (Relevant Technologies); Courier Matrix Integration & Configuration (Relevant Technologies); *Security Fixes: Website Hacking Resolution & Malware Removal; General Business Process & I.T Systems Integration for eCommerce Solutions (Relevant Technologies);						
Solutions:	Social Media Platforms; PC/ Server/ Cloud Solutions; Office Suite; PDF; Custom;							Solutions:	WordPress; Shopify; Big Commerce; Various CMS Plugins/ Extensions; HTML; CSS; PHP; JavaScript; JQuery; AJAX; Cloud/ Server Solutions; Web/ Mobile eCommerce; Web Server Solutions; Various Accounting/ Financial/ Payment Gateway Solutions; Various Courier Interaction Solutions; Various Web Based Mobile App Integrations; Custom;							Solutions:	WooCommerce - Web/ Mobile eCommerce; Web Server Solutions; Various Accounting/ Financial/ Payment Gateway Solutions; Various Courier Interaction Solutions; Various Web Based Mobile App Integrations; Custom;						
Regions								Regions								Regions							
Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$	Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$	Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$
1	335.00	23.35	19.70	17.85	30.66	32.25	35.11	1	445.00	30.98	26.25	23.76	40.75	42.89	46.69	1	498.00	39.00	29.00	29.00	42.69	45.00	48.95
7+	298.00	21.00	17.75	16.10	27.60	29.00	31.60	7+	398.00	27.92	23.65	21.40	36.72	38.62	42.10	7+	449.00	35.10	26.10	26.10	38.80	42.00	45.62
15+	269.00	18.95	15.98	14.40	24.85	26.10	28.45	15+	360.00	25.10	21.25	19.25	33.00	34.75	37.80	15+	405.00	31.60	23.50	23.50	35.25	37.80	41.00
30+	242.00	17.10	14.42	12.98	22.37	23.50	25.62	30+	325.00	22.60	19.25	17.35	29.72	31.30	34.00	30+	365.00	28.45	21.15	21.15	31.95	34.00	36.95
60+	220.00	15.33	12.98	11.75	20.15	21.15	23.10	60+	295.00	20.35	17.32	15.62	26.76	28.20	30.65	60+	330.00	25.62	19.00	19.00	28.99	30.75	33.30
90+	198.00	13.80	11.69	10.54	18.15	19.05	20.80	90+	266.00	18.32	15.52	14.05	24.10	25.40	27.55	90+	298.00	23.00	17.10	17.15	26.35	27.69	29.98
150+	180.00	12.45	10.52	9.52	16.35	17.20	18.75	150+	240.00	16.50	14.00	12.65	21.69	22.85	24.82	150+	269.00	20.50	15.50	15.45	23.95	24.95	27.10
Tier #2:	Graphic Design: Branding/ Logo; Web Images/ Business Cards/ Banners/ Magazine Page/ Ads/ Pamphlets/ Posters/ Stickers etc.; Remote Server Tech Support; Digital Newsletters Design & Distribution; News Articles/ Blogs; CMS Web Forms (Existing Website); Search Engine Optimization (SEO); Google AdWords; Google Analytics; General Reporting Services; Website Performance Monitoring; Website/ Digital Security;							Tier #2:	Website Design & Development: Content Management Systems (CMS); CMS Plugins/ Extensions (Relevant Technologies); Other Web Relevant Technologies;							Tier #2:	Online (eCommerce) Store Design & Development; Self Hosted eCommerce Servers; Accounting/ Financial/ Payment Gateway Integration & Configuration (Relevant Technologies); Courier Matrix Integration & Configuration (Relevant Technologies); Database Tech Support; Mobile App Development; General Business Management Consultation; Business Strategic Implementation; Custom or Specialized Business Process & I.T Systems Integration for eCommerce Solutions (Relevant Technologies);						
Solutions:	Adobe Suite; Server/ Cloud Solutions; Lixus Server/ Windows Server; File Transfer Protocol (FTP); Secure Sockets Layer (SSL); CPanel; eCommerce Product Management; Courier Service Rate Administration; Custom;							Solutions:	Joomla!; Joomla! Plugins/ Extensions; HTML; CSS; PHP; JavaScript; JQuery; AJAX; Cloud/ Server Solutions; Custom;							Solutions:	Magento 2 - Web/ Mobile eCommerce; Web Server Solutions; Various Accounting/ Financial/ Payment Gateway Solutions; Various Courier Interaction Solutions; Various Web Based Mobile App Integrations; SQL/ MySQL Tech Solutions; *Assistance with Strategic Implementation; Innovation/ Strategy & HRM; Accounting/ Finance/ Payment Solutions: I.T & Business Systems; Marketing & Sales; Business Operations; Custom;						
Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$	Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$	Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$
1	398.00	27.75	23.50	21.25	36.50	38.36	41.75	1	498.00	34.75	29.42	26.60	45.65	47.99	52.25	1	525.00	36.65	30.98	28.10	48.20	50.69	55.15
7+	360.00	24.98	21.15	19.13	32.85	34.55	37.58	7+	449.00	31.25	26.50	23.95	41.10	43.22	47.00	7+	475.00	32.99	27.89	25.30	43.40	45.62	49.65
15+	325.00	22.50	19.05	17.22	29.57	31.10	33.85	15+	405.00	28.13	23.85	21.55	36.99	38.89	42.32	15+	430.00	29.70	25.15	22.78	39.10	41.10	44.69
30+	295.00	20.25	17.15	15.50	26.62	27.99	30.49	30+	365.00	25.32	21.49	19.40	33.30	35.00	38.10	30+	389.00	26.75	22.62	20.50	35.20	36.96	40.25
60+	266.00	18.25	15.45	13.98	23.98	25.22	27.45	60+	330.00	22.80	19.35	17.49	29.98	31.50	34.30	60+	350.00	24.10	20.35	18.45	31.69	33.30	36.25
90+	240.00	16.45	13.92	12.58	21.59	22.70	24.72	90+	298.00	20.52	17.40	15.72	26.98	28.35	30.88	90+	315.00	21.69	18.32	16.60	28.50	29.95	32.65
150+	215.00	14.85	12.56	11.40	19.52	20.55	22.35	150+	269.00	18.50	15.65	14.18	24.30	25.55	27.82	150+	285.00	19.55	16.52	14.98	25.72	26.98	29.42
Tier #3:	Catalogue Design (Digital & Print Ready); Technical Documentation/ User Manuals; Copywriting; Video Creation & Editing;							Tier #3:	Website Design & Development: Content Management Systems (CMS); CMS Plugins/ Extensions (Relevant Technologies); Custom or Specialized Business Process & I.T Systems Integration for CMS Solutions (Relevant Technologies); Other Web Relevant Technologies;							Tier #3:	Technical Business Development: Entrepreneurship; Business Planning/ Innovation/ Strategy - Design & Implementation; Business & I.T Strategy & Consultation; Business Analysis; Business Management Solutions; Business Process Design/ Solutions; Technical Business Knowledge Transfer (Education); Specific Training Solutions;						
Solutions:	Adobe Suite; CoreDRAW; Google Suite; Office Suite; PDF; Custom;							Solutions:	Drupal; TYPO3; Drupal or TYPO3 CMS Plugins/ Extensions; HTML; CSS; PHP; JavaScript; JQuery; AJAX; Cloud/ Server Solutions; Custom;							Solutions:	Business Systems Design & Implementation; Business Process Management Strategy & Implementation; *Full Strategic Design & Implementation: BRM Solutions; CRM Solutions; SRM Solutions; Innovation/ Strategy & HRM; Accounting/ Finance/ Payment Solutions; I.T & Business Systems; Marketing & Sales; Business Operations; Custom;						
Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$	Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$	Hours	R	US\$	€	£	CAN\$	AUS\$	NZ\$
1	445.00	30.98	26.25	23.76	40.75	42.89	46.69	1	525.00	36.65	30.98	28.10	48.20	50.69	55.15	1	1,198.00	83.60	70.75	64.10	109.95	115.60	125.85
7+	398.00	27.92	23.65	21.40	36.72	38.62	42.10	7+	475.00	32.99	27.89	25.30	43.40	45.62	49.65	7+	1,052.00	75.25	63.69	57.68	98.96	104.05	113.27
15+	360.00	25.10	21.25	19.25	33.00	34.75	37.80	15+	430.00	29.70	25.15	22.78	39.10	41.10	44.69	15+	956.00	67.75	57.32	51.92	89.10	93.65	101.96
30+	325.00	22.60	19.25	17.35	29.72	31.30	34.00	30+	389.00	26.75	22.62	20.50	35.20	36.96	40.25	30+	869.00	60.98	51.60	46.72	80.20	84.30	91.76
60+	295.00	20.35	17.32	15.62	26.76	28.20	30.65	60+	350.00	24.10	20.35	18.45	31.69	33.30	36.25	60+	789.00	54.89	46.45	42.07	72.20	75.89	82.62
90+	266.00	18.32	15.52	14.05	24.10	25.40	27.55	90+	315.00	21.69	18.32	16.60	28.50	29.95	32.65	90+	715.00	49.42	41.85	37.90	65.00	68.35	74.42
150+	240.00	16.50	14.00	12.65	21.69	22.85	24.82	150+	285.00	19.55	16.52	14.98	25.72	26.98	29.42	150+	649.00	44.50	37.65	34.10	58.50	61.50	66.95
Tier #4:	Technical Drawing & Design; Intermediate & Advanced Product Design;							<p>*Find lots more useful information & FREE resources on our website...</p> <p>Products + Services: Find more information on some of the products & services we can offer you, along with some FREE business assessment tools. Talk to us for any custom requirements.</p> <p>Site Map (Link): https://www.zwaan.com/products-services/</p> <p>Resources: Find FREE resources for Personal, Business & Lifestyle solutions.</p> <p>Site Map (Link): https://www.zwaan.com/resources/</p> <p>Solutions: (i) Business Solutions; (ii) Software Applications (Web/ Desktop/ Mobile); (iii) Programming Technologies (Web/ Desktop/ Mobile);</p> <p>Site Map (Link): https://www.zwaan.com/solutions/</p> <p>Our Portfolio: https://www.zwaan.com/portfolios-clients/</p> <p>News Articles/ Blog: https://www.zwaan.com/news/</p>															
Solutions:	Adobe Suite; AutoDesk/ AutoCad; Custom;																						
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Disclaimer: The above is for our service rates only & excludes any third-party product and/or service fees. All required third-party products & services will be for your account only. All rates are at our sole discretion & may be subject to change without prior notice. Pre-approved rates will be honoured, as per the agreed term. All T&C's apply.